

Tricia Wallower

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Work Experience

Director of Sales and Operations

Semper Laser LLC-Arlington, VA

August 2024 to Present

Responsible for overseeing all aspect of sales and day to day operations. Oversees the sales team, developing and implementing sales targets and strategies, and ensuring a high level of customer satisfaction.

Salon and Spa Manager

Urban Adventures Companies-Washington, DC

September 2023 to September 2024

Front of House Manager

Mellow Mushroom Pizza Bakers-Chantilly, VA

July 2022 to September 2023

Led the FOH team including bar, catering, hosts, and servers. Originally hired as Bartender.

General Manager/Owner

The Tease Salon & Spa-Lexington, KY

May 2011 to March 2023

Cosmetologist/Manager

Benefit Cosmetics in ULTA Beauty-Lexington, KY

May 2011 to September 2013

Assistant General Manager

TGI Fridays-Lexington, KY

June 2007 to May 2011

Began here as a bartender, working my way up to Bar Manager and then AGM.

FOH Manager

Applebee's-Pikeville, KY

February 2006 to May 2007

Assistant Store Manager

Pikeville, KY

April 2004 to January 2006

Alpha Communications - Cingular Wireless and Dish Network Dealer

Education

Trade school in Business & Cosmetology

Paul Mitchell the School-Lexington

January 2010 to March 2011

Betsy Layne High School

August 2000 to May 2004

Skills

- Restaurant Management
- Bartending
- Restaurant Experience
- Serving Experience
- Management (10+ years)
- Customer service (10+ years)
- Retail sales (10+ years)
- Spa services (10+ years)
- Guest Services
- Inventory Control
- Sales (10+ years)
- Leadership
- Communication skills
- Microsoft Office
- Marketing
- Phone etiquette
- B2B sales
- Payroll
- Business development
- Operations management
- Restaurant experience
- Bartending
- Serving
- Typing
- Account management
- Salesforce
- Sales management
- Outside sales
- Negotiation
- Conflict management

- Property management
- Supervising experience
- Recruiting
- Project management
- Organizational skills
- Microsoft Excel
- Computer skills
- Data entry
- Time management
- Google Docs
- Project coordination
- Pricing
- Financial analysis
- Purchasing
- Budgeting
- Profit & loss
- Merchandising
- Word processing
- English
- Databases
- Administrative experience
- Clerical experience
- Live chat